

A presentation at SOLR-2018

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## **Learning Objectives for this Session**

- Participants will be exposed to the concept of goal setting.
- Participants will learn the basic skills of goal setting.
- Participants will practice the skills learned by constructing 1-3 goals.



#### What is a GOAL?

- Definition of a GOAL:
  - The object of a person's ambition or effort; an aim or desired result.
    - Google Dictionary
  - Something you are trying to do or achieve
    - Merriam-Webster

- An observable and measurable end result having one or more objectives to be achieved within a more or less fixed time frame.
  - Businessdictionary.com



# Why Goals are Important?

- Goals provide direction.
- Goals are benchmarks to measure growth and development.
- Goal achievement provides a sense of accomplishment.
- Goals serve as roadmaps
  - Would you drive to Los Angeles without a map?
- Goals act like recipes.
  - Would you make Thanksgiving dinner without them?
- Dream + Action Steps + Target Date = GOAL



# Types of Goals

- Personal
- Student / Professional
- Organization / Group
- Global / Altruistic
- Others?

# Types of Goals

- O Fixed
  - Goal with an outcome that is based on a specific date/time.
- O Flexible
  - Goal that has an outcome, but no time limit.



## Types of Goals

#### O Short-Term

• Goals that can be accomplished in the near future (within a few weeks or months)

#### O Long Term

 Goals that are more far-reaching and take longer to achieve (a year or more)



## **Basic Skills of Goal Setting**

- O Define the challenge you face. (The 'Why')
  - Clearly define the issue.
- O Define what you want to achieve. (The 'What')
  - Write it down.
- O Define Action Steps you need to take. (The 'How')
  - These become the action plan to reach your goal.
- O Establish target dates for action steps. (The 'When')
  - This becomes your timeline for measuring success.



### Basic Skills, continued...

- Write it down!
- Keep it simple!
- Use positive, action-oriented words I can, I will OR Initiate, Perform, Complete...
- Read/Work your goal(s) every day, every meeting, every opportunity
- Stretch your abilities, your organization's abilities





### Dreams vs. Goals

The difference between a dream and a goal is <u>ACTION</u>.





- What makes goals unrealistic?
  - No time frame
  - Requires unavailable resources
  - Too general
  - Too big?
  - Others?



# Why Goals Fail

- The goal was not documented.
- Rewards for meeting the goal were not set.
- The goal was unrealistic.
- The goal is not believable.
- No one was committed to achieving the goal.
- The goals changed like OK spring weather.
- The person(s) who set the goal(s) kept the goal a secret.
- The goal was not incorporated into a realistic plan that included measurements, timelines and resources.
- Other reasons?



# Your Turn to Participate!

- What are some objectives/things you/your organization hopes to achieve in the next few weeks or months or next year?
  - Come up with 1-3 DRAFT goal statements.
- What are some objectives/things you/your organization hopes to achieve in the next few years?
  - Come up with 1-3 DRAFT goal statements.
- Group Chats and report outs







#### What Resources are Available?

- University Departments
- Local Claremore Community
- Local Businesses
- Other Campus Organizations
- Student Government Association
- Campus Activities Team



## What Resources Do They Have?

- Volunteers
- Supplies
- University Funds
- Monetary Donations
- Sponsorships
- Space (On or Off Campus)
- Participants at your event
- Relationship building opportunities



## Why Is this Important?

- Building relationships for future goal getting.
- Help defray cost(s) of events or actions.
- Help developing fundraising skills
- Help developing leadership and collaboration skills
- Help accomplishing current goal(s).



# The answer is already 'no' if you never ask!





Let's talk – questions & comments?

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Thanks for being here today!

